

athenahealth and Henry Schein Medical Enter Into Strategic Agreement

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Companies to offer athenahealth's Best in KLAS, Cloud-Based Services to Providers Across the U.S.

WATERTOWN, Mass. and MELVILLE, N.Y., May 21, 2014 /PRNewswire/ -- [athenahealth, Inc.](#) (NASDAQ: ATHN), a leading provider of cloud-based services for [electronic health record](#) (EHR), [practice management](#), and [care coordination](#), and Henry Schein Medical, the U.S. Medical business of [Henry Schein, Inc.](#) (NASDAQ: HSIC), the world's largest provider of health care products and services to office-based dental, animal health and medical practitioners, today announced a strategic agreement. Together, the companies will help physicians operate highly-efficient, successful practices, as well as provide high-quality care through the delivery and use of athenahealth's athenaOne® suite of EHR, integrated revenue cycle management, and patient communication services. The two companies will jointly market these services to Henry Schein's customers.

"athenahealth's agreement with Henry Schein aligns with our vision to become the leading connectivity platform in health care," said Jonathan Bush, Chairman and CEO, athenahealth. "We will leverage Henry Schein's unparalleled reach and deep relationships to educate providers on our robust services, which fully support health care providers throughout the care delivery cycle, and to grow our national health care cloud network. Together, we're committed to advancing connectedness and efficiency across all care settings so providers can be fully informed and focused in the moments of care."

Henry Schein Medical, a leading distributor of products and services to primary care physicians and specialists, group practices, physician-owned labs and ambulatory surgery centers, will offer athenahealth services to its customers as part of Henry Schein's ConnectHealth™ services offering, which helps physicians advance the digitalization of their practices. With more than 600 dedicated sales team members, Henry Schein Medical serves nearly half of the physician practices in the U.S.

"Henry Schein is committed to being a reliable network of trusted advisors to our medical customers, helping practitioners operate successful practices distinguished by improved patient outcomes and practice efficiencies," said Dave McKinley, President, Henry Schein Medical. "A forward-looking, open, cloud-based platform with a proven record of success is a great complement to the many technology-driven products and value-added services that we offer our customers. We look forward to working closely with athenahealth to offer this as one of the important set of services we provide."

About Henry Schein

Henry Schein, Inc. is the world's largest provider of health care products and services to office-based dental, animal health and medical practitioners. The Company also serves dental laboratories, government and institutional health care clinics, and other alternate care sites.

A Fortune 500® Company and a member of the NASDAQ 100® Index, Henry Schein employs nearly 17,000 Team Schein Members and serves more than 800,000 customers. The Company offers a comprehensive selection of products and services, including value-added solutions for operating efficient practices and delivering high-quality care. Henry Schein operates through a centralized and automated distribution network, with a selection of more than 96,000 branded products and Henry Schein private-brand products in stock, as well as more than 110,000 additional products available as special-order items. The Company also offers its customers exclusive, innovative technology solutions, including practice management software and e-commerce solutions, as well as a broad range of financial services. Headquartered in Melville, N.Y., Henry Schein has operations or affiliates in 26 countries. The Company's sales reached a record \$9.6 billion in 2013, and have grown at a compound annual rate of approximately 16 percent since Henry Schein became a public company in 1995. For more information, visit the Henry Schein website at www.henryschein.com.

About athenahealth, Inc.

athenahealth is a leading provider of cloud-based services for electronic health record (EHR), practice management, and care coordination. athenahealth's mission is to be caregivers' most trusted service, helping them do well doing the right thing. For more information, please visit www.athenahealth.com.

Forward-Looking Statements

This press release contains forward-looking statements, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including statements regarding the anticipated growth of athenahealth and its investment in its expansion. These statements are neither promises nor guarantees, and are subject to a variety of risks and uncertainties, many of which are beyond our control, which could cause actual results to differ materially from those contemplated in these forward-looking statements. Existing and prospective investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. athenahealth undertakes no obligation to update or revise the information contained in this press release, whether as a result of new information, future events or circumstances, or otherwise. For additional disclosure regarding these and other risks faced by athenahealth, please see the disclosure contained in our public filings with the Securities and Exchange Commission, available on the Investors section of our website at <http://www.athenahealth.com> and on the SEC's website at <http://www.sec.gov>.

SOURCE Henry Schein, Inc.; athenahealth, Inc.

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