

Procter & Gamble Selects Henry Schein Animal Health as Exclusive Veterinary Distributor of Iams® Therapeutic Diet Formulas

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Companies' Stress the Importance of Animal Nutrition

MELVILLE, N.Y., Feb. 26, 2014 /PRNewswire/ -- The Procter & Gamble Company (NYSE: PG), a multinational consumer goods company, and Henry Schein, Inc. (NASDAQ:HSIC), the world's largest provider of health care products and services to office-based dental, animal health and medical practitioners, announced today a new agreement under which Henry Schein will be the exclusive distributor of P&G's Iams® therapeutic diet formulas to veterinary practices in the contiguous United States.

As with humans, the pet population is living longer, with approximately 33 million pets in the U.S. age 11 years or older. Attending to the changing nutritional needs of pets throughout their lifetime can help maintain a pet's overall health, keeping them playing young and staying young. Under the new agreement, Henry Schein Animal Health, the U.S. animal health division of Henry Schein, will be the exclusive distributor of Iams' therapeutic line of dog and cat food solutions, including special formulas to help nutritionally manage pet health concerns such as digestive imbalance, skin & coat, weight management and joint and urinary issues. Henry Schein will distribute the Iams' therapeutic and wellness diets as part of a complete portfolio of pet nutritional solutions it offers to veterinarians throughout the United States*.

"P&G and Henry Schein share a strong commitment to supporting animal nutrition under veterinary care and raising awareness of its vital impact on overall pet health," said Kevin Vasquez, Chairman, President and CEO of Henry Schein Animal Health. "We are excited and honored to offer a broad array of nutritional formulas to our veterinary customers who understand the importance of promoting proper and targeted nutrition for pets, and who rely on Henry Schein to offer the best products and services for serving their patients with the highest quality care."

According to the [American Animal Hospital Association](#) (AAHA), good nutrition enhances pets' quality and quantity of life, and is integral to optimal animal care. A nutritional assessment as part of regular animal care is critical for maintaining pets' health, as well as responding to disease and injury.

"Nutritional management is key to a lifetime of health and longevity for our pets. Customized nutrition not only promotes wellness and physical fitness at every age and life stage, it's also critical in helping return sick pets to health," said Dr. Marcie Campion, Nutritionist for P&G Pet Care. "As the leading diet supplier for veterinarians in the U.S., Henry Schein Animal Health is well positioned to reinforce this important message across the veterinary community and offer exclusive access to Iams Veterinary Formulas. We look forward to the mutual success our new agreement will bring to each of our companies, veterinarians, pet owners and the pets we jointly care for."

About P&G Pet Care

For more than 60 years, P&G Pet Care, the maker of IAMS, Eukanuba and Natura pet foods, has enhanced the well-being of dogs and cats by providing world-class quality foods and pet care products. To learn more about Iams®, Eukanuba® or Natura® Dog & Cat Foods or general pet care and nutrition information, call the Consumer Care Center at (800) 446-3075. You can also visit us on the Web at www.IAMS.com, www.eukanuba.com or www.naturapet.com.

About Procter & Gamble

P&G serves approximately 4.8 billion people around the world with its brands. The Company has one of the strongest portfolios of trusted, quality, leadership brands, including Ace®, Always®, Ambi Pur®, Ariel®, Bounty®, Charmin®, Crest®, Dawn®, Downy®, Duracell®, Fairy®, Febreze®, Fusion®, Gain®, Gillette®, Head & Shoulders®, Iams®, Lenor®, Mach3®, Olay®, Oral-B®, Pampers®, Pantene®, Prestobarba®, SK-II®, Tide®, Vicks®, Wella®, and Whisper®. The P&G community includes operations in approximately 70 countries worldwide. Please visit <http://www.pg.com> for the latest news and in-depth information about P&G and its brands.

About Henry Schein Animal Health, U.S.

Henry Schein Animal Health, based in Dublin, Ohio, is the leading companion animal health distribution company in the United States. The Company employs approximately 900 team members, including 300 field sales representatives and 200 telesales and customer support representatives. With 14 strategically located, state-of-the-art distribution facilities and 10 inside sales centers, the Company maintains a greater than a 99 percent order-fill ratio, accomplishing its mission of providing the right product at the right place and at the right time.

Partnering with over 400 leading animal health manufacturers in the world, Henry Schein Animal Health is positioned to offer the broadest selection of veterinary products and strategic solutions to companion animal, equine, and large animal practices, including:

- Quality Henry Schein Brand products at an affordable value
- An extensive line of capital equipment and supply products, including certified, pre-owned solutions, and equipment ProRepair services
- Biologicals, diagnostics, diets, nutraceuticals, parasiticides, pharmaceuticals and more
- An array of business solutions, including: MyVetDirect.com Home Delivery, Henry Schein Financial Services, Intelligent Inventory® and Cubex Inventory Management, Privacy Edge & Security Solutions, Professional Development Program for Veterinary Students, Petwise® Web site Development, Pet I.D. Cards and Reminder Cards
- Technology practice management solutions through ImproMed™ and Avimark™ Software Systems

For more information, visit www.henryscheinvet.com.

About Henry Schein, Inc.

Henry Schein, Inc. is the world's largest provider of health care products and services to office-based dental, animal health and medical practitioners.

The Company also serves dental laboratories, government and institutional health care clinics, and other alternate care sites. A Fortune 500® Company and a member of the NASDAQ 100® Index, Henry Schein employs more than 16,000 Team Schein Members and serves more than 800,000 customers.

The Company offers a comprehensive selection of products and services, including value-added solutions for operating efficient practices and delivering high-quality care. Henry Schein operates through a centralized and automated distribution network, with a selection of more than 96,000 branded products and Henry Schein private-brand products in stock, as well as more than 110,000 additional products available as special-order items. The Company also offers its customers exclusive, innovative technology solutions, including practice management software and e-commerce solutions, as well as a broad range of financial services. Headquartered in Melville, N.Y., Henry Schein has operations or affiliates in 25 countries. The Company's sales reached a record \$9.6 billion in 2013, and have grown at a compound annual rate of nearly 17% since Henry Schein became a public company in 1995. For more information, visit the Henry Schein website at www.henryschein.com.

*The lams pet diet formulas are not available through Henry Schein in Alaska or Hawaii.

SOURCE Henry Schein, Inc.

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