

Cirrus Consulting Group And Henry Schein Dental Announce Agreement To Support Dentists Across North America By Managing Their Office Lease Agreements

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TORONTO, Canada & WEST ALLIS, Wis., Sept. 17, 2013 /PRNewswire/ -- Cirrus Consulting Group, Inc. and Henry Schein Dental, the dental business of Henry Schein, Inc. (NASDAQ: HSI), today announced the signing of an agreement between the two organizations with the goal of bringing Cirrus' unique, high-value, high-impact lease services and solutions specifically designed for health care practitioners to customers of Henry Schein Dental across Canada and the United States.

The dental office lease agreement is the foundation of the dental practice. It has widely been known to be a more important tool for dentists, specifically, than almost any other health care or non-health care tenant due to the significant investment required to set up and maintain a practice. In addition to this, the overwhelming majority of dentists across North America leave the industry at the end of their careers by selling their interest in their dental practice. The success of these transitions is often significantly affected by a well-structured lease agreement. It is imperative that dentists properly establish and strategically manage this part of their practice throughout their careers in order to effectively manage occupancy costs; minimize risk to the dentist and the dentist's family as a result of this commercial agreement; and effectively maximize flexibilities through the various stages of their careers.

With a focus on expanding its solutions portfolio to support the dental industry, Henry Schein Dental has emerged as the clear market leader in supporting dentists to operate their practices more efficiently, and more effectively. Cirrus Consulting Group's extensive track record of servicing the dental industry for 20 years fits perfectly into the overall offering of Henry Schein Dental. "We are thrilled to be partnering with Henry Schein Dental – they care about their customers and their customers' futures. Henry Schein's focus and investment in offering business support to their customers sets the company apart in the industry. This is our first exclusive distribution agreement in North America – and we believe that we couldn't have chosen a more fitting partner." said Jeremy D. Behar, CEO of Cirrus Consulting Group.

"The stellar track record and reputation of Cirrus Consulting Group, as well as the increasing customer need for this important, innovative service adds to our comprehensive offering of solutions. Many of our customers have no choice but to somehow make their way through a lease negotiation every five years or so. We are very pleased to partner with Cirrus and bring the benefits of this exciting offering to the broader dental market, as we continue to find new ways to drive our customers' practice success," said Tim Sullivan, President, Henry Schein Dental, North America.

About Cirrus Consulting Group:

Since 1994, Cirrus Consulting Group has been the North American leader in providing office lease agreement negotiation services to health care service providers. Since its inception, the company has negotiated over 10,000 health care office leases and negotiates hundreds each year in every market across the United States and Canada. Cirrus has become the primary go-to resource, not only for dentists, but also for the banks, CPA's, practice transition brokers, and other industry players who focus specifically on working with and supporting dentists throughout their careers. The company is headquartered in Toronto, Canada, and has a presence in almost every corner of North America, including Hawaii and Alaska. For more information, please visit www.cirrusconsultinggroup.com

About Henry Schein, Inc.:

Henry Schein, Inc. is the world's largest provider of health care products and services to office-based dental, medical and animal health practitioners. The Company also serves dental laboratories, government and institutional health care clinics, and other alternate care sites. A Fortune 500® Company and a member of the NASDAQ 100® Index, Henry Schein employs nearly 16,000 Team Schein Members and serves more than 775,000 customers.

The Company offers a comprehensive selection of products and services, including value-added solutions for operating efficient practices and delivering high-quality care. Henry Schein operates through a centralized and automated distribution network, with a selection of more than 96,000 branded products and Henry Schein private-brand products in stock, as well as more than 110,000 additional products available as special-order items.

The Company also offers its customers exclusive, innovative technology solutions, including practice management software and e-commerce solutions, as well as a broad range of financial services.

Headquartered in Melville, N.Y., Henry Schein has operations or affiliates in 24 countries. The Company's sales reached a record \$8.9 billion in 2012, and have grown at a compound annual rate of 17 percent since Henry Schein became a public company in 1995. For more information, visit the Henry Schein Web site at www.henryschein.com

SOURCE Henry Schein, Inc.; Cirrus Consulting Group, Inc.

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