

## Henry Schein Strengthens Commitment To Pan-European Operations With New Senior Management

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MELVILLE, N.Y., Jan 22, 2002 (BUSINESS WIRE) -- In further positioning the Company for success as the only pan-European healthcare supplier to office-based practitioners, Henry Schein, Inc. (Nasdaq: HSIC) today announced three new members of its senior European management team.

The new members of the team will report to Bob Minowitz, who was appointed President of Henry Schein Europe in May 2001.

David Dunlop has been named Vice President of Supply Chain for Henry Schein Europe, responsible for procurement, as well as the European corporate brands. Prior to joining Henry Schein, Mr. Dunlop was Senior Vice President of the Customer & Supplier Service Group at Bindley Western Drug Company, a major U.S. drug wholesaler, now part of Cardinal Health, Inc.

Joining Henry Schein as Vice President of Information Services for the Company's European operations, David Hilton will oversee all technical networking infrastructure and software development operations. With over 26 years of experience, Mr. Hilton was previously head of Information Technology Services at Burmah Castrol, now part of British Petroleum p.l.c., where he was responsible for managing an extensive team of IT professionals in the United States and Europe.

Vice President of Business Operations for Henry Schein Europe, Patrick Saasen, an 11-year Company veteran, has also been appointed to the senior management team and will oversee the development and integration of Henry Schein's technology systems. Specifically, Mr. Saasen will lead the establishment of a new, integrated software solution for Henry Schein's European businesses.

"We are extremely proud of our newly assembled European executive management team," said Michael Zack, Senior Vice President of Henry Schein's International Group. "Given the proven track records of these successful managers, and the solid leadership of Bob Minowitz, we look forward to continued growth in the European markets."

Prior to his appointment as President of Henry Schein Europe, Mr. Minowitz, who has been with the Company for over 15 years, held several leadership positions within Henry Schein's U.S. and European operations.

"Henry Schein is uniquely positioned to take a leadership role in the European marketplace," said Mr. Minowitz. "We have created a successful, state-of-the-art distribution operation in the U.S., and will now leverage that experience to further develop our European infrastructure, which will provide us the platform for product category expansion, increased internal growth and future acquisitions," said Mr. Minowitz.

With nearly \$400 million in revenues, Henry Schein's International Group distributes dental products across the United Kingdom, the European Continent, the Middle East, Australia, New Zealand, Africa and Latin America, and continues to expand in the medical and veterinary fields. The Group has operations in 15 countries outside the U.S. In countries where Henry Schein has no local presence, sales are supported through Schein Direct(TM), a door-to-door air package delivery service that reaches practitioners in more than 125 countries.

About Henry Schein, Inc.

Henry Schein, Inc. is the largest distributor of healthcare products and services to office-based healthcare practitioners in the combined North American and European markets. Recognized for its excellent customer service and low prices, the Company serves more than 400,000 customers worldwide, including dental practices and laboratories, physician practices and veterinary clinics, as well as government and other institutions.

The Company operates its five business groups - Dental, Medical, Veterinary, International and Technology - through a centralized and automated distribution network, which provides customers in more than 125 countries with a comprehensive selection of over 80,000 national and Henry Schein private-brand products. Henry Schein also offers a wide range of innovative value-added practice solutions, including such leading practice management software systems as DENTRIX(R) and Easy Dental(R), for dental practices, and AVImark(R) for veterinary clinics, which are installed in over 44,000 practices; and ArubA(R), Henry Schein's electronic catalog and ordering system. Headquartered in Melville, New York, Henry Schein employs over 6,500 people in 16 countries. The Company's 2000 sales reached a record \$2.4 billion. For more information, visit the Henry Schein Web site at [www.henryschein.com](http://www.henryschein.com).

Please e-mail requests for photos of the new European senior management team to [svassa@henryschein.com](mailto:svassa@henryschein.com).

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