



Henry Schein Dental Launches New Membership Value Club, Thrive by Henry Schein, to Provide Enhanced Service Experience for Customers

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Membership Offers Business and Technology Solutions, Premium Product and Service Discounts, Concierge Team Support, and Educational Opportunities at Exclusive Membership Rates

MELVILLE, N.Y., May 16, 2019 – Henry Schein, Inc. (Nasdaq: HSIC) announced the availability of Thrive by Henry Schein, a membership value club for dental professionals that combines, for the first time ever, the Company's expansive portfolio of business, clinical, technology, supply chain solutions, and an enhanced service experience at exclusive membership pricing. In addition to new solutions, Thrive by Henry Schein offers members additional benefits such as premium product discounts, educational opportunities, and more tools in a single solutions package designed to improve workflow efficiencies so they can focus on delivering quality patient care.

A Thrive by Henry Schein membership provides dental practitioners a seamless experience with premium service through a designated concierge team, member-only service discount and dispatch number, and access to their account via the Thrive by Henry Schein mobile app. Members also receive the added benefit of a Henry Schein Practice Analysis, a process that uses data provided by a given customer to uncover opportunities to enhance their practice. In addition, members using applicable practice management software will receive Practice Management Key Performance Indicator Snapshots, which provide daily snapshots of key performance metrics that they can view in the Thrive by Henry Schein app.

"Thrive by Henry Schein is designed as a comprehensive solution for our customers, who place their trust in Henry Schein to help their practices succeed in an ever-changing market," said AJ Caffentzis, President, North American Dental Group, Henry Schein, Inc. "This membership value club exemplifies our commitment to providing customers with the products, knowledge, and tools that they can rely on to optimize their practice workflow and profitability."

Thrive by Henry Schein also offers its members added benefits such as a complimentary professional practice transitions exploratory meeting, quarterly business reviews, access to exclusive special offers across the complete Henry Schein portfolio, and discounts on the Dental Business Institute, a year-long educational program that guides practitioners through the process of applying different business models to their practice vision.

"I joined Thrive by Henry Schein mainly for the analytics package and the Dental Business Institute discount," said Dr. Craig Mundy, DDS, Fresno, CA. "I have found more value in being a member than I originally expected, and knowing that I have exclusive access to service and special offers is awesome. But the best benefit is having a dedicated Field Sales Consultant strategically working with me to achieve my practice goals – priceless."

To enroll in the Thrive by Henry Schein membership value club, or for more information, please visit <https://dentistswhothrive.com/>.

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With more than 18,000 Team Schein Members worldwide, the Company's network of trusted advisors provides over 1 million customers globally with more than 300 valued solutions that improve operational success and clinical outcomes. Our Business, Clinical, Technology, and Supply Chain solutions help office-based dental and medical practitioners work more efficiently so they can provide quality care more effectively. These solutions also support dental laboratories, government and institutional health care clinics, as well as other alternate care sites.

Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items.

A FORTUNE 500 Company and a member of the S&P 500® and the Nasdaq 100® indexes, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 31 countries. The Company's sales from continuing operations reached \$9.4 billion in 2018, and have grown at a compound annual rate of approximately 13 percent since Henry Schein became a public company in 1995.

For more information, visit Henry Schein at www.henryschein.com, Facebook.com/HenrySchein, and @HenrySchein on Twitter.

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