

Henry Schein Animal Health Launches Products, Services, And Solutions Designed To Empower Practices At 2017 North American Veterinary Community Conference

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- Henry Schein Animal Health and scil to Launch New Diagnostic Solution from Samsung
- Henry Schein Veterinary Solutions to Showcase Sparkline, a Software Dashboard to Help Practices Enhance Profitability
- Daily Schedule of #ScheinChats, a Social Media Series Exclusively Available Via Facebook Live Featuring Industry Leaders

MELVILLE, N.Y., Feb. 3, 2017 /PRNewswire/ -- Henry Schein, Inc. (Nasdaq: HISC) announced today the launch of new products, services, and solutions designed to empower practitioners to operate more efficient, profitable practices while providing high quality care to their patients.

The new offerings will be unveiled at this year's North American Veterinary Community (NAVC) Conference, where attendees can also learn about the growing role of technology during conversations between company leaders and industry experts through #ScheinChats, Henry Schein's Facebook Live interview series.

The six companies that comprise Henry Schein Animal Health's presence at the show—Henry Schein Animal Health, AVImark, ImproMed, Vetstreet, Kruise, and scil—are united under a single theme: "Empower Your Practice." Convention attendees are encouraged to tour each company's booth and speak with company representatives to learn how Henry Schein can be the total solutions provider for their practice while keeping them on the cutting edge of the latest technology. Attendees who visit all six booths will receive a gift and a customized post-show prescription for ways to improve the health of their veterinary business.

Henry Schein's ability to provide its customers with products from some of the world's most innovative companies will be on display at the scil booth (#2507), where a new diagnostic solution from Samsung will be introduced. And practitioners eager to gain a greater understanding of how to measure and monitor their business's efficiency and profitability can visit the AVImark (#2401) and ImproMed booths (#2601) to learn more about the Sparkline Scorecard. This solution integrates with AVImark and ImproMed practice management software to provide veterinarians with a dashboard that identifies a practice's strengths and opportunities for improvement by tracking 40 key performance indicators on a monthly basis, such as customer loyalty and revenue growth and retention.

"At this year's NAVC Conference, Henry Schein is excited to demonstrate to veterinarians how its family of companies can connect every aspect of their practice's operations to enhance efficiency, workflow, profitability, and the level of care provided," said Fran Dirksmeier, President, Henry Schein Animal Health, North America. "It is also an opportunity for Henry Schein to offer practitioners direct access to industry thought-leaders who will discuss the growing influence of technology on the industry and how veterinarians and their staffs can best navigate and capitalize on emerging trends."

Live events

Henry Schein Animal Health's booth (#2407) will also serve as a broadcast center during the show for two #ScheinChats that focus on the future of animal health and offer perspectives on the growing role of technology. Craig Claney, General Manager, Henry Schein Veterinary Solutions—Practice Performance, will first interview Eric Garcia, Founder of Simply Done Tech Solutions, on Monday, February 6 at 2 p.m. ET. Hallie Detjen, General Manager, Henry Schein Veterinary Solutions, will interview Greg Robinson, CEO of Sparkline Technologies, on Tuesday, February 7 at 1:30 p.m. ET. For those who are unable to attend in person, visit Henry Schein Animal Health's Facebook page to watch the live stream: <https://www.facebook.com/henryscheinvet/>.

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HISC) is the world's largest provider of health care products and services to office-based [dental](#), [animal health](#) and [medical](#) practitioners. The company also serves [dental laboratories](#), [government and institutional health care clinics](#), and other alternate care sites. A Fortune 500® Company and a member of the S&P 500® and the Nasdaq 100® indexes, Henry Schein employs more than 19,000 [Team Schein Members](#) and serves more than one million customers.

The company offers a comprehensive selection of products and services, including value-added solutions for operating efficient practices and delivering high-quality care. Henry Schein operates through a centralized and automated distribution network, with a selection of more than 110,000 branded products and Henry Schein private-brand products in stock, as well as more than 150,000 additional products available as special-order items. The company also offers its customers exclusive, innovative technology solutions, including practice management software and e-commerce solutions, as well as a broad range of [financial services](#).

Headquartered in Melville, N.Y., Henry Schein has operations or affiliates in 33 countries. The company's sales reached a record \$10.6 billion in 2015, and have grown at a compound annual rate of approximately 15 percent since Henry Schein became a public company in 1995. For more information, visit Henry Schein at www.henryschein.com, [Facebook.com/HenrySchein](https://www.facebook.com/HenrySchein) and [@HenrySchein on Twitter](https://twitter.com/HenrySchein).

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